

Lead Management Products Catalog



HYDROVISION International 2021 Show Code: HYDRO21

Early Bird Pricing Ends: 7/19/21 Advanced Pricing Ends: 8/3/21

Order Online: compusystems.com/order

# The Easy Way to Collect Leads and Boost ROI

**CompuLEAD**<sup>®</sup> is the most powerful way to capture sales leads on the trade show floor using your own smartphone or a rented tablet. With six distinct tools to help warm up your sales calls and boost ROI, it's a marketing plan in an app!



"With its ease of use, CompuLEAD was a huge reason for our success at the Western Food Show. We're so happy we utilized CompuLEAD, and we plan to use it again and again."

- Matt Flemister COO, Blockchain Hacienda Inc.



Give attendees peace of mind by using our new C o m p u L E A D Kiosk – the self-serv

Kiosk – the self-serve option for attendees to scan their own badges and request your content!

Safest

Option!

**Questions?** 

Domestic (toll-free): +1.866.600.5323 International: +1.708.786.5565 Email: exhibitor-support@csireg.com







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## **Lead Collection Options**

#### A-la-Carte



## CompuLEAD® App (use your own device)

- Download our app to your smart phone or tablet
- · Capture leads at your booth, networking dinner, or anywhere else
- Quickly qualify leads for fast follow-up



#### CompuLEAD® Tablet

- Rent an Android tablet with the app pre-loaded
- · Capture leads at your booth, networking dinner, or anywhere else
- Quickly qualify leads for fast follow-up
- Wireless printer available (Add-on option)

### **Packages**



## CompuLEAD® App Package (use your own devices)

- Download our app to 3 of your own smart phones or tablets to capture more leads simultaneously
- Qualify top prospects with custom qualifiers and surveys
- Send prospects up to 5 video links & 15 PDFs (up to 5 MB each) for quick email follow-up



### CompuLEAD® Tablet Package

- Qualify top prospects with custom qualifiers and surveys
- Send prospects up to 5 video links & 15 PDFs for quick email follow-up
- Wireless printer pairs to one device/app at a time
- · Delivery, set up, and in-booth training



## CompuLEAD® Kiosk Package

- · Kiosk stand, HD touchscreen tablet, kiosk software, integrated barcode scanner, and internet service
- Custom survey questions and digital content delivery system leave your hard copies at the office
- Delivery, set up, training, and pickup
- Dimensions: Kiosk: 4 ft. tall; Base: 22 in. long; Touchscreen tablet: 15 in. x 10 in. with 15 in. in viewable screen



### atEvent Package (use your own device)

- Download our app on your own smart phone or tablet
- Transfer leads automatically to your CRM or Marketing Automation system
- Obtain interaction history across all your events
- Use our app at all your events (Add-on subscription option)

**Questions?** 

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Lead Management Pricing Sheet

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A-la-Carte	7/19/21 EARLY BIRD	8/3/21 ADVANCED	STANDARD
CompuLEAD App 3 User Activations (173A)	\$465	\$505	\$555
+ Additional User Activations (173B)	\$135	\$135	\$135
CompuLEAD Tablet (174A)	\$480	\$520	\$570
Packages			
CompuLEAD App 3 User Activations (115)  Download app to 3 of your smart phones or tablets to capture leads at your booth or anywhere else Qualify top prospects with custom qualifiers and surveys Send prospects up to 5 video links & 15 PDFs for quick email follow-up	\$585	\$625	\$670
+ Additional User Activations (173B)	\$135	\$135	\$135
CompuLEAD Tablet (114)  • Qualify top prospects with custom qualifiers and surveys  • Send prospects up to 5 video links & 15 PDFs for quick email follow-up  • Identify top prospects with custom qualifiers and surveys (up to 99 qualifiers & 10 survey questions)  • Wireless printer – pairs to 1 device/app at a time  • Delivery, setup and in-booth training	\$790	\$855	\$945
CompuLEAD Kiosk (175A)  Kiosk stand, HD touchscreen tablet, kiosk software, integrated barcode scanner, and internet service  Custom survey questions and digital content delivery system – leave your hard copies at the office  Delivery, set up, training, and pickup  Dimensions: Kiosk: 4 ft. tall; Base: 22 in. long; Touchscreen tablet: 15 in. X 10 in. with 15 in. viewable screen	\$995	\$995	\$995
<ul> <li>atEvent 3 User Activations (194)</li> <li>Capture detailed prospect information</li> <li>Marketing automation (Eloqua, Marketo, Hubspot, Pardot) or CRM (Salesforce.com) integration</li> <li>Event intelligence and sales insights</li> </ul>	\$995	\$995	\$995
+ Additional User Activations (294)	\$135	\$135	\$135
Add-ons			
Wireless Printer For App (287A) – Only pairs to 1 device/app at a time	\$115	\$130	\$150
Wireless Printer For Tablet (187A) – Only pairs to 1 device/app at a time	\$115	\$130	\$150
Setup and In-Booth Training For App (108)	\$105	\$120	\$140
Delivery, Setup and In-Booth Training For Tablet (08)	\$105	\$120	\$140
Lead Retrieval Product Pick-up For Tablet (09)	\$75	\$75	\$75
Custom Qualifiers and Survey Questions (05A)	\$85	\$85	\$85
<b>Literature &amp; Videos</b> (LITE) – Send prospects 5 video links and 15 PDFs (up to 5 MB each) from the app.	\$140	\$140	\$140
Onboard Battery For Kiosk (175B)	\$99	\$99	\$99
Insurance For Tablet (INS)	\$85	\$85	\$85

Cancellation/Refund Policy:

Processing Fee = \$20

By completing this lead retrieval order, you agree to be held liable for the safekeeping and return of the lead retrieval device and its accessories. If the device or Bluetooth printer is damaged, lost, or stolen, a replacement fee of \$500 per item will be charged. If the power cord is not returned for any device, a \$100 replacement fee will be charged. If the device is not returned within one hour after the show floor closes, a \$100 late fee will be assessed. All fees will be charged to the credit card used when placing the order. CompuSystems and atEvent are not liable in the event of any hardware or software malfunction, service interruption, or loss of saved leads.

No refunds on the CompuLEAD App once it has been activated. No refunds on all CompuLEAD products within 30 days of the start of the event or after the event begins. Orders canceled before that period are entitled to a full refund less a \$100 cancellation fee. If the event dates change, the original event dates will apply to the refund policy. Important Note: If the event officially cancels due to COVID-19, you will receive a full refund.

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